

COMPANY PROFILE

Crump Life Insurance Services



Crump Life Insurance Services, a prominent independent wholesale distributor of life insurance, is part of BB&T Insurance Holdings, Inc., the 5th largest insurance broker in the nation.* Crump supports the distribution of traditional and variable life, long-term care, disability, and annuity products with the industry's premier sales and back-office support services. Crump Life Insurance Services includes the following brands: BB&T Life Insurance Services, Crump Potomac Affluent Markets, InsureNOW Direct, RiskRighterSM, Tellus Brokerage Connections and TIME.

President	Robert Carney
Employees	1,100+ employees
Locations	20+ regional offices in the U.S.; 3 offices offshore
Headquarters	389 Interpace Parkway, 4th Floor Parsippany, NJ 07054
Main Telephone	800.692.7307
Internet Address	www.crump.com
Carriers	16 Core Carriers including select, top-rated companies Access to Over 100 Leading Insurance Companies
Customers	Independent insurance professionals and insurance and financial services organizations including Career Agencies, Banks, Independent Broker Dealers and Wire Houses
Media Relations	Sherri Lindenberg SVP, Marketing 862.286.3451 sherri.lindenberg@crump.com

* Source: Business Insurance Magazine, July 2016 – based on 2015 total brokerage revenue

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